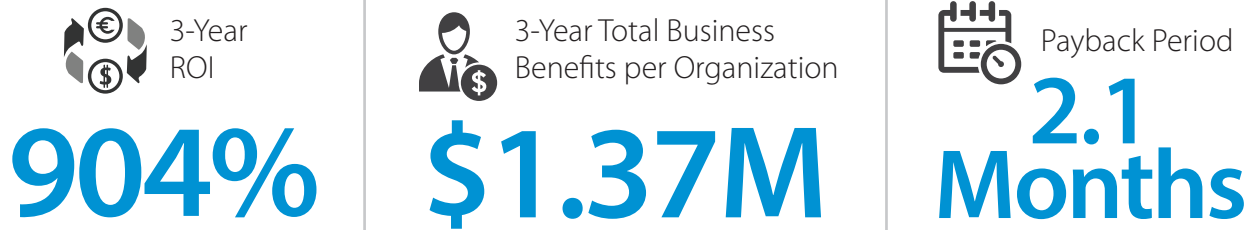
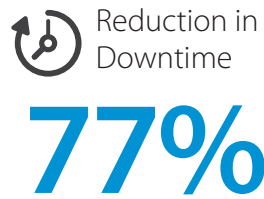


Business Value of Connected Support from HP



Key Performance Improvements Realized with Connected Support from HP



Business Value Benefits – Average Annual Benefits per HP Customer

Risk Mitigation – User Productivity Benefits

\$258,200

IT Staff Productivity Benefits

\$179,100

Business Productivity Benefits

\$112,200

IT Infrastructure Cost Reductions

\$26,100

